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Written By Jeffrey Gitomer. @GITOMER. KING OF SALES, The author of thirteen best-selling books including The Sales Bible, The Little Red Book of Selling, and The Little Gold Book of Yes! Attitude. His real-world ideas and content are also available as online courses at [www.GitomerLearningAcademy.com](http://www.GitomerLearningAcademy.com).

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(September 2017) Jeffrey Gitomer (born February 11, 1946 in West Palm Beach, Florida) is an American author, professional speaker, and business trainer, who writes and lectures internationally on sales, customer loyalty, and personal development. He lives with his wife Jennifer Gluckow in Charlotte, North Carolina.

Jeffrey Gitomer - Wikipedia

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