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Executive Coaching with Backbone and Heart. Coaching high-powered executives requires something extra. Executive coaches must become partners whose emotional investment in business outcomes equals that of their clients. They must have the strength and courage to face. an organizational leader in a time of crisis and speak the unvarnished truth.

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In Executive Coaching with Backbone and Heart, Mary Beth O'Neill outlines the dynamic approach to coaching leaders that she's developed over the course of a twenty-year career. Her unique perspective and sage advice, backed by a specific four-phase

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methodology, gives you the means to successfully manage the coach-client relationship and effect dramatic changes that ensure the business outcomes leaders' want.

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An Executive Coach Has a Backbone and a Heart. If you want to be an executive coach, you need to be aware that you'll act both as an overseer and a friend. You need to take care of your backbone to be the former one; and you need to have a good heart to be the latter one.

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Outlines four phases of coaching necessary for productive coach/client relationships: contracting, planning, live action intervening, and debriefing. Most importantly, Executive Coaching with Backbone and Heart teaches executive coaches how to be with their clients as they face dilemmas in order to find those critical moments when the clients are most open to learning.

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Mary Beth O'Neill Book - MBO Executive Coaching

With her 30 years experience in executive coaching, Mary Beth helps leaders produce bottom line business results. Her client list includes Fortune 100 and 500 companies. She is the author of Executive Coaching with Backbone and Heart. © 2000-2019, Mary Beth O'Neill

Backbone and Heart Academy

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and Heart a sensible and sensitive process that leads to guaranteed results." --Carla J. Murray, general manager, The Westin Seattle "In this book, O'Neill brings form and structure to the art of executive coaching.

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COACHING: 1) Leaders and teams speak directly to each other, not
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They do not leave either one out, and encourage their teams to hold
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Executive coaching with backbone and heart : a systems approach to engaging leaders with their challenges. [Mary Beth O'Neill] --

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